Regional Task Force on Homelessness

Subrecipient Post Award Training

November 18, 2021
## Welcome and Today’s Agenda

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<th>Agenda Item</th>
<th>Presenter</th>
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</thead>
<tbody>
<tr>
<td>Welcome</td>
<td>Lahela Mattox, COO, RTFH</td>
</tr>
<tr>
<td>Program Requirements</td>
<td>Aimee Cox, Chief Impact Officer, RTFH</td>
</tr>
<tr>
<td>Implementing CoC Projects</td>
<td>Pat Leslie, Ph.D., MSW</td>
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<tr>
<td>• Program Implementation Resources &amp; Common Issues</td>
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<td>• Time &amp; Activity Reports</td>
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<td>• Project Administration</td>
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<td>• Indirect Costs</td>
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<td>• Match</td>
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<td>Requests for Reimbursement</td>
<td>Jess Torres, Program Analyst, RTFH</td>
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<tr>
<td>Monitoring &amp; Recordkeeping</td>
<td>Kat Durant, Chief Program Officer, RTFH</td>
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</tbody>
</table>
2020 CoC: Youth Homelessness Program

- The Youth Homelessness Demonstration Program ends November 30, 2021

- All 2020 CoC Funding was automatically renewed (no 2020 NOFA)
  - YHDP funding is now part of the CoC Funding Award for the San Diego Region
  - RTFH continues to be the grantee for the Youth Homelessness Program funding
  - Funding remains the same and the scope of work remains the same

- Differences
  - RTFH will no longer be hosting bi-weekly meetings
  - Sub-recipients are encouraged to attend General Membership meetings
  - Monitoring and performance
    - Youth Homelessness Program will now be a part of the rating and ranking process
  - Sub-recipient questions are directed to Kat Durant, Chief Program Officer and Alma Vasquez, CoC Coordinator
2021 CoC NOFO: Youth Homelessness Program

- As the collaborative applicant, RTFH has submitted the application for the 2021 CoC NOFO.
  - As the grantee of the Youth Homelessness Program, RTFH submitted all required documents
  - RTFH has submitted the same Youth Homelessness Program projects
    - With the exception of Prevention and Diversion, which has been renamed Diversion and Rapid Response
  - Youth Homelessness Program projects will be part of the rating and ranking process moving forward
REQUIREMENTS REVIEW
**REQUIRED DOCUMENTS**

- FY20 Grant term begins December 1, 2021 and ends November 30, 2022

- Cannot begin to incur costs without a fully executed subrecipient agreement and the following documents
  - Certificate of Insurance amended to include RTFH as additional insured
  - Current Board of Directors Roster - must provide for the participation of not less than one homeless or formerly homeless individual
  - Most Recent Independent Financial Audit

- Will need to submit an updated (simplified) application in ZoomGrants as part of the FY20 set up
ENVIRONMENTAL REVIEW (ER)

• ALL new and renewal projects receiving Federal funds (including all CoC Program activities) require an ER prepared by a Responsible Entity
  ▫ More information can be found at Environmental Review Flow Chart

• Environmental reviews must be conducted BEFORE funds are committed

• ERs must be renewed every five years or sooner if environmental conditions change or the project funding sources increase significantly

• ER process completed for FY20!
**KEY REQUIREMENTS**

- All projects are required to:
  - Participate in the Coordinated Entry System
  - Participate in the HMIS system except victim service providers which must use a comparable database
  - Operate with a housing first orientation
  - Incorporate Positive Youth Development (PYD) and Trauma Informed Care (TIC) into all provided supportive services and housing assistance

- No member of the household can be older than 24 at project entry; no age limit once housed

- The CoC Program does **NOT** have any minimum income eligibility for their funded projects.
May serve youth meeting the following definitions of homelessness
- Category 1: Literally Homeless
- Category 2: Imminent Risk of Homelessness
- Category 4: Fleeing/Attempting to Flee Domestic Violence

Recipients must have written policies and procedures that:
- Require intake staff to document eligibility at intake/screening
- Specify the evidence to rely upon to establish and verify homeless status
- Include standards for documenting due diligence

CoC Program Toolkit – Determining and Documenting Homelessness
**Alternative Requirements**

Joint TH-RRH

- Rental assistance can be provided up to 36 months to a household for RRH portion of the Joint Transition Housing-RRH

- Participants can be provided up to 12 months of supportive services after rental assistance stops

- Participants receiving rental assistance can enter into an initial lease of less than one year but more than one month

- Providers may bill as eligible supportive services costs:
  - Payment of utility arrears of up to six months per service
  - Payment of rental arrears consisting of a one-time payment for up to six months of rent in arrears, including any late fees on those arrears
All Projects (Except RRH Only)
  ▫ The one-time cost of purchasing a cellular phone and basic cellular plan for program participant use, provided that access to a cellular phone is necessary to obtain or maintain housing

See RTFH’s Alternative Requirements Summary for more information.
PROGRAM IMPLEMENTATION
RESOURCES & COMMON ISSUES
CoC Program Resources

• Many resources available on the RTFHSD.org website
  ▫ CoC 101 Trainings - Nine (9) Sessions

• Links from HUD Community Development & Planning
  ▫ HUD CoC Toolkit: CoC Program and Eligible Costs
  ▫ Overview of CoC Program Components and Eligible Costs

• HUD Exchange – Trainings, Webinars, Guides, and FAQs
UNDERSTANDING CoC RULES

• Complying with Federal Regulations is complex

• Implementing HUD Programs requires added attention to detail
  ▫ HUD has specific rules for implementing its programs – beyond the Federal Rules
  ▫ Not all HUD programs follow the same rules – CoC, ESG, CDBG, YHDP each have different rules

• Organizations may have experience with other programs
  ▫ DOE, DOJ, DOL, HHS

• BUT HUD CoC operates differently from those, so fund-based accounting and distinct protocols are essential!
THE BIG RULES FOR IMPLEMENTING CoC PROJECTS

All Federal Programs – multiple rules

- 2 CFR part 200
- Housing Programs:
  - Fair Housing, Anti-Discrimination, Equal Access, No involuntary separation of families
  - Housing Quality & Safety: Lead-based Paint, etc.

CoC 24 CFR part 578 is the “go-to” rule

- Specifically lists eligible costs
- Lists other federal regulations and if they apply
ELIGIBLE COSTS IN CoC PROJECTS

Only these categories and only items as described in 24 CFR 578:

- Support Services items (17 items)
- Operating Costs for Housing
- HMIS
- Rental Assistance and Leasing
- Acquisition, Rehabilitation, New Construction
- Project Administration
In general, grant funds may be used **only** on eligible costs identified in 24 CFR 578 and must be included in your subrecipient agreement.

- Assessing service needs
- **Moving costs**
- Case management
- Child care
- Education services
- **Employment assistance & job training**
- Food
- Housing search & counseling services
- Legal services
- Life skills training
- Mental health services
- Outpatient health services
- **Outreach services**
- Substance abuse treatment services
- Transportation
- Utility deposits
- Operating Costs

*Grant may also fund staff and overhead costs directly related to carry out these activities*
COSTS NOT ALLOWED OR RESTRICTED IN COC

Not Allowed
- Bad debt
- Fund raising
- Donations
- Entertainment (including food for meetings)
- Alcohol
- Penalties, fines
- Interest
- Legal defense

Restricted
- Charging 100% of utilities to a single grant
- Security (must have 50%+ units)
- Unrestricted business expense such as cost of incorporation, licensure
- Indirect costs for subrecipient over first $25,000
- Travel to training unless HUD approved
### ALLOWED COSTS BY PROGRAM COMPONENT

<table>
<thead>
<tr>
<th>Eligible Costs</th>
<th>Program Components</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Permanent Housing</td>
</tr>
<tr>
<td></td>
<td>PH: PSH</td>
</tr>
<tr>
<td>Acquisition</td>
<td>✓</td>
</tr>
<tr>
<td>Rehabilitation</td>
<td>✓</td>
</tr>
<tr>
<td>New construction</td>
<td>✓</td>
</tr>
<tr>
<td>Leasing</td>
<td>✓</td>
</tr>
<tr>
<td>Rental assistance</td>
<td>✓</td>
</tr>
<tr>
<td>Supportive services</td>
<td>✓</td>
</tr>
<tr>
<td>Operating costs</td>
<td>✓</td>
</tr>
<tr>
<td>HMIS</td>
<td>✓</td>
</tr>
<tr>
<td>Project administration</td>
<td>✓</td>
</tr>
</tbody>
</table>

### Reminders:
- Only allowable if identified in your subrecipient agreement
- Costs Limited by Project Type
- Joint TH-RRH – Follow chart for each component. TH portion all, RRH only 4
COMMON ISSUES IN IMPLEMENTING COC PROJECTS

Functions that often encounter issues:

- Time and activity reporting
- Administrative costs
- Indirect cost rates and De Minimis indirect costs
- Match requirements
- Documentation
- Changing regulations
A WORD ABOUT OPERATING COSTS IN SSO PROJECTS

Day-to-day operation of the supportive service-only facility (maintenance, repair, building security, furniture, utilities and equipment) are eligible as a supportive service.
TIME AND ACTIVITY REPORTS
Personnel costs typically require allocation across activities and possibly across different funding sources.

Time and activity reports must:
- Reflect actual time spent on the specific project
- Be for approved activities (identified by activity)
- Benefit eligible participants
- Not exceed 100% (“overtime” is part of total time spent)
- Be signed / approved by personnel & authorized administrator
EXAMPLE #1 OF TIME RECORD

Header:
Employee Name
Dates
Days of Week

Rows:
Project and activity
hours on each date*
Each row is a different project / activity
Tally and value calculation

Footer:
Signature and authorization
OTHER DOCUMENTS NEEDED TO CHARGE PERSONNEL COSTS

• Documentation of fringe benefits
• Evidence of payment
  □ Base pay
  □ Benefits
  □ Applicable taxes
• Record of allocation of personnel costs over applicable funding sources
PROJECT ADMINISTRATION
ELIGIBLE COSTS – PROJECT ADMINISTRATION

Project administration is charged as a direct cost to the grant.

- Project administration funds can be used to conduct:
  - Project management, oversight and coordination
  - Training on CoC requirements
  - Environmental review

- Grantees are required to share at least 50% of project administrative funds with subrecipients. (5%) 

- Costs of carrying out other eligible activities should be charged to those budget line items, NOT project administration.
Eligible Cost – 10% Cap on Project Administration

- HUD Administrative costs for CoC are limited to 10%
- Costs are shared 50/50 with RTFH
- Direct administrative costs must be documented
- A combination of De Minimis or Negotiated Indirect Cost Rate and direct administrative costs cannot exceed the 10% in the administrative cost category
INDIRECT COSTS

- Recipient and subrecipients may charge indirect costs to the award.
  - Two major methods:
    - Negotiated indirect cost rate with a cognizant Federal department (varies)
    - De Minimis rate allowed by HUD (10%)

- Indirect costs are expenses of doing business not readily identified with a particular activity but necessary for general operation of applicant organization and conduct of activities it performs.

- Applicants that do not have an approved federally negotiated indirect cost rate may charge a maximum rate of 10% of modified total direct costs.
INDIRECT COSTS
NEGOTIATED INDIRECT COST RATES

- Applicants with an approved federally negotiated indirect cost rate must submit with their annual CoC application.
- Subrecipients with an approved Negotiated Indirect Cost Rate provide a copy to the RTFH and can charge based on the specifics as negotiated.
- The NICR can be from any Federal Dept.
- The NICR is periodically renewed or renegotiated.
DE MINIMIS INDIRECT COST

• HUD has established a De Minimis Indirect Cost (DMR) rate (10%)
  ▪ Cannot have or ever had a NICR
  ▪ Cannot exceed $35 Million in Federal Funds
  ▪ Use it for all federal awards

• Is applied to MODIFIED direct costs
  ▪ Cannot “double bill” the 10% DMR is removed from direct cost billing
  ▪ Some items NOT in the DMR are:
    ▫ Rent, equipment, patient care, direct participant support

• Full DMR Guide from HUD (March 2021)

• CoC 201 Using the De Minimis Rate training on RTFHSD.org
For CoC and ESG (part §200.68)

- direct salaries and wages, applicable fringe benefits
- materials and supplies, services, travel
- sub-awards and sub-contracts up to the first $25,000 of each sub-award or sub-contract (regardless of the period of performances under the award)
- must meet RADAR (reasonable, allowable & eligible, applicable, necessary to performance of the grant,
- identified specifically the program or be directly assigned to such activities
- consistent with agency policies and procedures
REMEMBER ADMINISTRATION IS CAPPED AT 10%

• If a project has less than 10% of Direct Administrative Costs, the NICR or DMR can be used to fill the gap up to 10%.
  ▪ Administrative costs cannot exceed 10%, even if you have a NICR higher than that.
  ▪ Administrative costs shared 50/50 with RTFH
  ▪ Ways to recover your 5% of administrative costs:
    ▫ Direct Admin Cost
    ▫ NICR or DMR fill the ‘gap’ up to the 5% cap

• Administrative line item must be documented
EXAMPLES OF COSTS INCLUDED IN MODIFIED DIRECT COSTS

• Supportive service: annual assessment, case management, education, employment training, housing search/counseling, transportation, legal, life skills

• Operating: maintenance and repair, building security

• HMIS data collection, training, victims services data, legal and lead agency costs

• Administration: general management not tied to direct service, environmental review
EXAMPLES OF COSTS EXCLUDED IN MODIFIED DIRECT COSTS

- Child care
- Moving costs
- Educational scholarships
- Food
- Mental health, outpatient health, substance abuse treatment
- Vehicle transportation,
- Utilities and utility deposits, property taxes, insurance, reserves, damages
- Furniture
- HMIS equipment, fees, licenses
- Rent, utilities, equipment
MATCH
UNDERSTANDING MATCH

• Must be cash or in-kind contributions
  ▫ In-kind may be third-party source, or
  ▫ Directly from the agency
  ▫ Only includes eligible costs of the project (Ex: no fundraising, debt, etc)

• Third party in-kind services to program participants must be documented by an MOU prior to grant agreement execution

• In-kind match from the agency is documented in a letter of commitment

• Program income can be used as match (Ex: program participant rent that comes directly to the project can be counted as match)
WHAT IS NOT MATCH?

• Match does NOT include:
  • Cash or any in-kind contribution used as match for another grant
  • Cash or in-kind contributions statutorily prohibited as match or ineligible under that program’s requirements
  • In-kind services provided without an MOU
  • Program Participant Savings Funds
  • Federal benefits provided directly to the program participant (e.g. food stamps, MediCal)

• Match MOU must contain specific statements
MATCH REQUIREMENTS

• Must be document all costs using the same policies and procedures used to document CoC Program funding

• Match requirement – 25% cash or in kind for all line items except leasing

• Match applies to the project grant – not to a specific budget line item

• Matching funds can only be used on eligible CoC Program costs
## Project Match and Budget Line Items - Example

<table>
<thead>
<tr>
<th>Cost</th>
<th>CoC Program Funds</th>
<th>Match</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating</td>
<td>$100,000</td>
<td>$0</td>
<td>$100,000</td>
</tr>
<tr>
<td>Services</td>
<td>$0</td>
<td>$25,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Project Administration</td>
<td>$10,000</td>
<td>$2,500</td>
<td>$12,500</td>
</tr>
<tr>
<td>Total</td>
<td>$110,000</td>
<td>$27,500</td>
<td>$137,500</td>
</tr>
</tbody>
</table>
Projects must document formal match agreement (e.g., MOU for in-kind) prior to grant agreement.

If recipient needs to change its in-kind matching source, the new MOU must be in place before a new source can be counted as match.

Must demonstrate match is spent on eligible activities and incurred within the grant period.

Must keep source documentation (e.g., MOU) on file for review when needed.
CASH MATCH DOCUMENTATION

- Cash match is committed through written documentation provided on the source agency’s letterhead, signed, and dated by an authorized representative.

- Documentation must include:
  - Amount of cash to be provided for the project
  - Specific date the cash will be made available
  - Actual grant and fiscal year to which the cash match will be contributed
  - Allowable activities to be funded by the cash match
In-kind Goods Match Documentation

• In-kind donations must be substantiated with written documentation provided on the source agency’s letterhead, signed, and dated by an authorized representative.

• Documentation must include:
  ▫ Description and value of the donated goods
  ▫ Specific date and grant (including fiscal year) for which the goods will be contributed
  ▫ Method used to determine the value of the donation
• An MOU for In-kind Services must be in place prior to provision of the service.
• The MOU must include:
  ▫ An unconditional commitment to provide the service
  ▫ Description of the specific service to be provided
  ▫ The profession of persons providing the service and hourly cost of the service
  ▫ The timeframe in which services will be provided and available to the project
  ▫ The system used to document the actual level and value of services
MATCH RESOURCES

- Importance of Documenting Match Under the CoC Program Podcast
- Match Requirements in the CoC Program Video
- CoC Match FAQs: https://www.hudexchange.info/coc/faqs/
REQUESTS FOR REIMBURSEMENT
SUPPORTING DOCUMENTATION

• All invoices are due **monthly** no later than the 15th.
  ▫ First invoices must be submitted by January 15, 2022

• Supporting documentation will be submitted via ZoomGrants
  ▫ Updated user guide will be available in December 2021

• All supporting documentation includes:
  ▫ General Ledger
  ▫ Match Documentation
  ▫ Expenditures paid by more than one source, provide the split costs supporting documentation

• Review the remaining balance before submitting invoices to prevent delays, returned invoices, and negative balances

• If expenses are ineligible, RTFH will deduct the ineligible expenses and process the reimbursement.
**SUPPORTING DOCUMENTATION**

- All supporting documentation must be organized
  - Highlight/Label the expensed items on the GL
  - Provide an expense summary
  - Separate uploads needed
  - Only upload supporting documentation that’s needing reimbursement.

- Please Label the uploaded documents as (ExpenseName_ExpenseAmount)
  - Examples:
    - Operations_Amazon_$200.00
    - RRH_Lease_J.Doe_$1500.00
    - CheckCopy_J.Doe_$1500.00
    - Transportation_$20.00
    - Food_$20.00

*Documentation that is not clearly labeled and organized will be returned*
## Supporting Documentation

<table>
<thead>
<tr>
<th>Expense</th>
<th>Supporting Documentation</th>
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</thead>
<tbody>
<tr>
<td><strong>Personnel</strong></td>
<td>Timesheets, payroll records, include pay stubs and the payroll ledger for the employees.</td>
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<tr>
<td></td>
<td>Benefits- should include how much the agency is paying and how often.</td>
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</tbody>
</table>
**Supportive Services (24 CFR 578.53)**

<table>
<thead>
<tr>
<th>Service</th>
<th>Documentation Required</th>
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</thead>
<tbody>
<tr>
<td>Move In</td>
<td>Moving Cost, Program Delivery, Food, Utility Deposit: Invoice/receipt &amp; copy of paid check</td>
</tr>
<tr>
<td>Case Management</td>
<td></td>
</tr>
<tr>
<td>Education Services</td>
<td>Education Services/Employment Assistance/Life Skills: Invoice/Receipt, contract agreement &amp; copy of check</td>
</tr>
<tr>
<td>Employment Assistance</td>
<td></td>
</tr>
<tr>
<td>Food</td>
<td></td>
</tr>
<tr>
<td>Housing/Counseling</td>
<td></td>
</tr>
<tr>
<td>Life Skills</td>
<td></td>
</tr>
<tr>
<td>Outreach Services</td>
<td></td>
</tr>
<tr>
<td>Transportation</td>
<td>Transportation/Mileage: Mileage form &amp; copy of check</td>
</tr>
<tr>
<td>Utility Deposit</td>
<td>Utility Deposit, Operating Costs: Invoice/Receipt &amp; copy of check</td>
</tr>
<tr>
<td>Operating Costs</td>
<td></td>
</tr>
</tbody>
</table>
# SUPPORTING DOCUMENTATION

<table>
<thead>
<tr>
<th>Leasing (24 CFR 578.49) &amp; Rental Assistance (24 CFR 578.51)</th>
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</thead>
<tbody>
<tr>
<td>TH Structure</td>
</tr>
<tr>
<td>TH Units</td>
</tr>
<tr>
<td>RRH Rental Assistance</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Operating Costs (24 CFR 578.55)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maintenance/Repair</td>
</tr>
<tr>
<td>Property Taxes &amp; Insurance</td>
</tr>
<tr>
<td>Building Security</td>
</tr>
<tr>
<td>Utilities: Electric, Gas, Water</td>
</tr>
<tr>
<td>Furniture</td>
</tr>
<tr>
<td>Equipment</td>
</tr>
</tbody>
</table>

- Lease agreement
- Copy of check for leasing and rent payments
- Invoice/receipt & copy of check
• Match Requirements
  ▫ Sub-recipient must match all grant funds, except for leasing funds
  ▫ No less than 25% of funds or in-kind contributions from other sources.
  ▫ Match must be documented monthly (same protocol as RFRs)
MONITORING & RECORDKEEPING
**CoC Monitoring Goals**

- Proactively assist CoC funded projects with efforts to comply with HUD regulations

- Provide guidance and technical assistance opportunities to CoC funded projects

- Address and help resolve performance concerns related to policies, procedures, and outcomes

- Ensure there is consistency in how agencies/projects implement their CoC funded programs

- Recipients must monitor subrecipients at least annually
RECORDKEEPING REQUIREMENTS

- CoC Records
- Homelessness Status
- Annual Income
- Program Participant Records
- Housing Standards
- Services Provided
- Match
- Conflicts of Interest
- Affirmatively Furthering Fair Housing
RTFH Staff Contacts

- Financial (Requests for Reimbursement)
  - Jess Torres  Jessica.Torres@rtfhsd.org

- Programmatic (Components and Eligible Costs)
  - Kat Durant  Kathryn.Durant@rtfhsd.org
  - Alma Vasquez  Alma.Vasquez@rtfhsd.org
HUD EXCHANGE RESOURCES

- RTFHSD.org
- HUD Exchange Website Home Page
- CoC Program Interim Rule (24 CFR 578)
- CoC Program Page
- CoC Program Toolkit Page
- Frequently Asked Questions – CoC Program
- CoC Program Toolkit – Determining and Documenting Homelessness
- Indirect Cost Toolkit for CoC
QUESTIONS?